



Stephen: It's so nice to be here in Brighton. Tristan told us to be here at 10 o'clock, right?

Ashlie: Yes, he said 10.

Stephen: What was the name of the place?

Ashlie: Erm, it says here Mr Whippy, Brighton. I guess it's a café here on the sea front. Near the pier. That's what it says here.

Stephen: Oh, Ashlie!

Ashlie: Amazing! An ice cream van!

Stephen: Isn't it brilliant? I've always wanted to spend the day in an ice cream van, Ash. Just think, all the ice cream you can eat. It's going to be great.

Ashlie: Stephen, we're here to help out. We're here to help Tristan's dad sell the ice cream – not eat it all ourselves.

Ashlie: This must be the ice cream making machine. What do you think, Stephen?

Stephen: That's right. Let's make some ice cream. This is going to be so much fun. First, get a cone, then pull this lever... There you are, my first ice cream. Mmm... delicious!

Ashlie: Well, Stephen, now what? It doesn't look like there are many people around. When I was a kid, I always dreamed of having my own ice cream van.

Stephen: This is fantastic. But there's something missing.

Ashlie: Oh, look. There's a customer coming...

Stephen: OK, OK, I'll handle this. Hello, how can I help you?

Customer 1: Hello there. Erm... Do you sell burgers?

Stephen: Er, no. This is an ice cream van.

Customer 1: Do you sell hot dogs?

Stephen: No, this is an ice cream van.

Customer 1: Do you sell popcorn?

Stephen: No. Would you like an ice cream?

Customer 1: Hmm, I don't like ice cream.

Ashlie: It doesn't look like we're going to sell any ice cream today. We need to get some customers. Someone must want an ice cream.

Ashlie: I know! I'm going to see if I can get some people to come and buy some ice cream.

Stephen: I'm going to invent some new ice cream flavours. I think people want something different.

Ashlie: How are you going to do that?

Stephen: Look, we can add sweets, create new flavours. We can come up with something different.

Ashlie: I'm going to do some marketing, you know, do some promotion, so people know we're here.



Ashlie: How many ice creams have you sold, Stephen? Is my marketing working?

Stephen: Ah, well, look at these. Here are my new inventions!

Ashlie: You are joking!

Stephen: No. And look at the amazing double-ended ice cream, with two cones.

Ashlie: Oh look. There's a customer coming our way. I think they must have seen my sign.

Customer 2: I'd like an ice cream, please.

Stephen: Can I interest you in any of our new flavours? There are lots of different kinds, as you can see.

Customer 2: No, thanks. I'd just like a normal ice cream, please.

Stephen: Erm... sorry. We seem to have run out.

Customer 2: Oh...

Ashlie: Stephen!